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Formal Education :

Bachelor's Degree, Philosophy, 2002,
Avram Iancu University, Faculty of Philosophy, Cluj-Napoca, Romania.

Professional Activity :

September 2007 to present I am the CEO of SC POLIMEDIA SRL, at present the only provider of corporate ERP solutions in Romania that is cost-effective for small to medium companies. In fact, the competition, such as it is, goes past the "too expensive" mark by an order of magnitude at the very least, and in most cases fails to deliver a usable solution anyway. As such, we have started to see solid growth, and expect improving results over the medium and long term. Visit us at <http://polimedia.us>

July 2008 to November 2008 I have had the pleasure of serving as lead counsel for the team that, over a span of five months, successfully sued the Romanian Foreigners Service in an involved lege ferenda case, and thus contributed, in our modest way, to the shaping of Romanian legal and administrative practice in the field. Further details available on the website of the Romanian Ministry of Justice, http://portal.just.ro/InstantaDosar.aspx?idInstitutie=30&d=MzI1MDAwMDAwMDAwMDM5OTA*

March 2007 to April 2008 Sitting Treasurer / Vice President on the board of Norsena, Inc, a Delaware registered, Florida based US Corporation. In this position I have planned, negotiated and overseen the implementation of the corporation's first acquisition. I am currently involved in strategic and business planning as well as reviewing further growth opportunities, negotiation of acquisitions and financial portofolio management.

July 2005 to Feb 2007 Production Manager, working for Brave New World, a small Massachusetts company involved in book publishing and related activities. My responsibilities included managing the Editorial team and the Graphic Design team, negotiating contracts with suppliers, maximizing efficiencies to meet customer JIT requirements, meeting established process improvement, cost reduction and profitably goals.

Before leaving Romania I was involved in consulting for businesses, mostly foreign Corporate Officers looking to expand in the booming Romanian market, along with the occasional World Bank expert trying to understand same. I helped establish two insurance companies, one direct sales firm and produce the Winter and Spring 1999 World Bank reports on Romania. I have also offered advice to domestic companies looking to improve their business practices.

In the 2001-2004 interval I was actively involved in politics with the Romanian National Liberal party, and as luck would have it, that party went from a virtual non-player in the 2000 elections to forming the Romanian Government of 2004, in a coalition of its choosing.

Skills :

Management :

- Solid understanding of US corporate governance, legal and practical. Some understanding of local (Romanian) corporate governance.
- Solid understanding of cost management.
- Solid understanding of crisis management, mainly financial and strategic.

Some understanding of industry and market research, competitor analysis.

Stock and commodity exchange :

Good familiarity with international stock market trends and history, main actors, etc.
Some familiarity with local (Romanian) stock market.
General familiarity with international commodity market trends and history, main actors.
Solid understanding of valuation techniques, including options and derivatives, tactical investment techniques, etc.
Some understanding of technical analysis.
Solid understanding of academic economic theory, from both behavioural and rational expectations perspectives. Reasonably up to date on current theory.
Firm grasp of statistics, modeling and other relevant math disciplines.

Marketing :

Some understanding of basic marketing techniques, market segmentation and targeting, etc.
Some applied psychology, mostly from a behavioural perspective.

Computer Sciences :

Solid understanding of programming languages, compiled (C/C++) and interpreted (php, some perl, basic ruby, tcl).
Solid understanding of operating systems, Linux (Debian/Mandrake/Red Hat), Windows, some DOS and Solaris.
Proven developer-level understanding of computer networking and software design and implementation on a variety of systems and platforms.
Proven knowledge of web publishing and website design and development and marketing, including Search Engine Optimization, to prevailing industry standards.
Some understanding of computer security.

Typography :

Proven competence in all stages of book printing, from manuscript to printer file, including copyediting, cover and page design, typesetting etc.
Solid understanding of Quark Xpress in all its many versions. Some understanding of TeX/LaTeX.

Languages : English, excellent; Romanian, excellent; Spanish, good; French, good; Italian, good; Latin, good; German, some reading comprehension.

General Activity :

Since the completion of my studies I have undertaken a great deal of traveling, visiting Turkey in the Autumn of 2004, Egypt in the Winter, the United States in the Summer and Autumn of 2005, Mexico and Guatemala in the Winter and I have been a resident of Costa Rica from late January 2006 to early August 2007. Other than a large collection of artistic photography currently available for sale in limited edition prints in the United States, this period has also seen me co-author a novel, which was released last Autumn and is currently available in paperback.

I have just returned to Romania after several years of absence and I intend to remain here in Timisoara for at least a couple of years. To avoid boredom and being gregarious and active by nature, I will consider employment in an interesting workplace, working with a stimulating team to accomplish great things.

A few interactions with a specific type of brontosaurus roaming the field in Romania and calling itself a "businessman" or "manager" make this paragraph necessary. I am not interested in working with Romanian brontosauri pretending to be businessmen or managers, nor the - thankfully rare - foreign-born brontosauri that found in Romania one of the last surviving habitats in Europe capable of supporting a healthy brontosaurus fauna. Kindly spare me, thank you.

Scientific Activity :

Romanian National Contests - 3rd Prize of the Physics National Contest, March 1994, various other prizes and honorable mentions at National Contests as follows : Physics 1992, 1993, 1995 ; Mathematics : 1989, 1990, 1991, 1992, 1993, 1996 ; Computer Science 1995, 1996, 1997 ; English 1998.

National Physics Camp for Outstanding Achievement, Mangalia, 1994, organized by the Romanian National Education Ministry.

Applied Mathematics Colocvium, Cluj-Napoca 1995, mentioned for the paper "Boolean Algebras Applied to Information Technology".

Biology, Geography and Ecology Symposium, Cluj-Napoca, 1996, Biology section, 1st place out of 36 participants with the paper "Computer Assisted Study of Genetical Evolution of Populations".

"Tiberiu Popoviciu" Itinerant Seminary Itinerant of Functional Equations, Approximation and Convexity, organized by the Romanian Academy of Sciences, the Mathematical Sciences section and the "Babes-Bolyai" University, Faculty of Mathematics and Computer Sciences, Cluj-Napoca, 1996.

"Summer School in Conversational English", organized by the British Council Cluj-Napoca and the Embassy of Her Majesty The Queen in Bucharest, Cluj-Napoca, 1996.

The "Integrated Movements of Commodity and Stock Exchanges in the Context of the Initiative of the Opening of the Black Sea Exchange" Conference, organized by the "Capital Invest" brokering society, in the presence of Mr. Viorel Marian Pana, President of the Parliamentary Commission on Stock and Commodity Exchanges, 1997.

"First Step to Nobel Prize in Physics" International Conference, organized by the Etovos Lorend University, Budapest, Hungarian Physical Society, Belarus State University, Belarus Ministry for Culture and Education, Visegrad, 1998, with the paper "On Moving Bodies in Own Gravitational Field", honorable mention.

"Romanian Internet Learning Workshop" International Seminar and the joint "Internet as a Vehicle for Teaching" Summer School, organised with support from the Socrates program of the European Union by the "Babes-Bolyai" University Cluj, the Institute for Isotopic and Molecular Technology, Cluj, Freie Univesitaet, Berlin, "Ludwig Maximilian" University, Munich, University of Bucharest, Teacher's Training House, Cluj, NGE "Polygon", Cluj-Napoca, 1999.

The "Principles and Basics of Liberalism", organized by the Friedrich Naumann Foundation, the Romanian Association for Freedom and Development, the National Liberal Youth, Cluj-Napoca, 2001.

Hobbies :

I am an accomplished photographer and graphic designer, with a few pieces part of private collections in the US. Time permitting there will be more.